



KARAM[®]

knowing your needs better

KQUEST

NEWSLETTER

March Edition 2024



100+
Million Dollar
Revenue



40+
Global
Offices



3500+
Certified
Products



100+
Exporting
Countries



6
Manufacturing
Units



4000+
Professionals

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**TAKE THE QUIZ
AND STAND A CHANCE TO WIN EXCITING PRIZES!**



SCAN THE CODE TO TAKE THE QUIZ ONLINE

The quiz is live until

20th
APRIL, 2024

» Revolutionizing Occupational Safety **Globally**



Hanish Teckchandani
AVP, International Sales

Our future strategy focuses on achieving market leadership, expanding manufacturing facilities globally, and investing in further innovation. Today, our worldwide presence, inclusive approach, and dedicated teams have solidified our position in the global occupational safety industry.

“With a steadfast vision to become the global leader in occupational safety, we march forward to create a path towards a safer tomorrow”

With a rich legacy spanning over 25 years, we take pride in being India's number one occupational safety company. Our tireless efforts have expanded our presence across India, facilitated by 11 regional offices and a robust network of over 200 authorized distributors, ensuring accessibility of safety equipment throughout the nation. Supported by a dedicated team of 300+ highly skilled sales professionals, we are firm in delivering the right safety equipment to challenging work environments.

“Pioneering occupational safety solutions for over 25 years, we proudly lead as the nation's foremost safety company, dedicated to saving lives”



Asif Iqbal
National Sales Head-India

» Taking Manufacturing to the **Next Level**



We have taken a major leap forward in our manufacturing capabilities – the integration of a comprehensive smart monitoring system. This cutting-edge technology transforms our factory into a digital powerhouse, optimizing production and streamlining processes.

At the core is a Manufacturing Execution System (MES), giving us real-time data on everything from materials to machinery. Think of it as a constant factory checkup, allowing for smarter decisions and smoother production.

We have also integrated IoT 4.0 sensors to continuously monitor machine performance. These "smart eyes" catch potential issues before they become problems, keeping production running seamlessly.

Collaboration is key too! Tools like iSupplier and iWMS connect us with our suppliers in real-time, ensuring synchronization at all levels, streamlining the entire process from order to delivery to sales.



This isn't just an upgrade, it is a commitment to the future. By embracing smart technology, we guarantee the highest quality products and efficient production for you, our valued customer.

INDIA



Best-in-class
**SAFETY FOR
YOUR HANDS**

HAND PROTECTION



EN 388:2016

EN 407:2020 (Passed Contact Heat Test)



HS 41



HS 51



HS 61



**Comfortable
Fit**



Dexterity



**Excellent
Grip**



**Abrasion
Resistance**



**Tear
Resistance**



**Low Lint
Gloves**

ROBUST WORK AT HEIGHT SOLUTIONS

TPGS RETRACTABLE BLOCKS

Swivel Hook

Polymer
Casing

Features:

- Swivel hook equipped with a load indicator, ensures security and reliability with every use
- Sturdy handle with a comfortable grip for added portability
- Durable high polymer casing ensures longevity
- Designed for extreme and harsh environments



Handle

Snout

Swivel
Snap Hook



TPGS 30

TPGS 3.5



EN 360:2002



II 2G

AFRICA



EVAC-R

YOUR TRUSTED ALLY WHEN SAFETY MATTERS MOST

PN 408 is ideal for evacuating multiple users through a shuttle system. It is a perfect device for rescue operations involving ascent, descent, and rescue activities. It is best suited for use in crane rescues, telecom towers, and electrical towers.

Features:

- Made with high strength steel ensuring durability
- Rope ends with double figure of 8 knots for connection with karabiner
- Has an automatic braking system
- Usable with electric screwdriver for high ascents
- Supports up to 3 users
- Facilitates evacuation for multiple people through a shuttle system



ANSI Z 359.4:2013



EN 341:2011
EN 12841 Type C
EN 1496:2017 B

Training Across Borders

Our skilled KTC team recently visited Bangladesh, imparting a 3-day intensive Confined Space and Rescue Level 2 training program.

Participants gained the critical skills and knowledge to navigate complex confined space scenarios, ensuring their own safety and the well-being of their colleagues. This impactful training empowers companies to build a strong safety culture, ultimately saving lives.



CSR-B Module conducted in Bangladesh by East Training Team



Our team recently completed a work at height training program for 10 supervisors and workers from HPCL's vendors at the KARAM Training Centre in Nasik, India. The trainer's expertise shone through as he explained complex hazards, risks, and mitigation measures in a clear and engaging way. The program structure, materials, the interactive teaching style fostered a positive learning environment. We highly recommend KARAM's work at height training for its comprehensive approach and commitment to participant understanding.

**Chief Manager
Hindustan Petroleum Corporation Ltd.**

KARAM's work at height training transformed our safety approach! All instructors were exceptional, especially the trainers whose ability to explain complex topics in the local language Telugu was invaluable for our team. The engaging and interactive training, coupled with the team's professionalism, created a truly impactful learning experience. We left with the knowledge and skills to confidently handle work at height scenarios, significantly improving our safety practices. Thank you, KARAM, for this essential training!

**Safety Manager
ArcelorMittal Nippon Steel India**

» Safety on the Go

KARAM's innovative Mobile Demo Van (MDV) continues to be a driving force for workplace safety awareness across India. Over the past 211 days, the MDV has traversed an impressive 22,238 kilometers, reflecting KARAM's commitment to bringing vital safety education and equipment directly to workplaces nationwide.



Launching Soon!

Get ready to be amazed with the upcoming launch of our next-generation Mobile Demo Van – MDV 2.0. Packed with advanced features and enhanced safety equipment, MDV 2.0 promises to elevate safety standards to new heights.



211 OPERATING DAYS **106** CITIES COVERED **206** SITES COVERED **22238** KILOMETERS COVERED

“Thanks to KARAM's innovative mobile demo van, now, we have the confidence and safety equipment to tackle complex tasks with maximum safety for our workers. The van brought the latest safety equipment right to our worksite, showcasing incredible solutions like the Davit arm system. Seeing this equipment firsthand and getting expert demonstrations was a game-changer.”

**Operations and maintenance head
Tata Power Ltd.**

“We were impressed by KARAM's dedication to safety when their mobile demo van (MDV) rolled up to our plant. It was a one-stop shop for all things safety! Witnessing these products firsthand, along with clear demonstrations, significantly boosted our team's safety awareness and we look forward to partnering with KARAM for future safety product needs.”

**Environment health and safety head
Venus Pipes and Tubes Ltd.**

National Safety Week

Triumph

We are thrilled to share the success of our recent initiative during the National Safety Week in March.

KARAM, your trusted safety solutions provider, recently hosted engaging safety awareness workshops across 11 regional offices.



Knowledge Boost

Our interactive sessions provided participants with essential knowledge for enhancing workplace safety. Understanding the proper use of safety equipment ensures preparedness for specific workplace hazards.



Fostering a Safety Culture

By simplifying safety protocols and encouraging informed equipment choices, KARAM aimed to empower individuals and businesses to cultivate a safety-conscious culture.



Inclusive Learning

The workshops welcomed participants of all expertise levels, promoting inclusivity, and ensuring everyone contributed to creating a safer working environment.

Customer Contact Program

We recently hosted the KARAM Customer Contact Program (CCP) which explored new frontiers in safety solutions through active discussions, insightful sessions, and live product demonstrations. The program made big waves recently in Mangalore, Coimbatore, and Chennai. Industry leaders, professionals, and experts converged on these key locations for this extraordinary event.

The team fostered valuable connections with attendees, making the CCP an unforgettable experience for all. A big thank you to the inspiring speakers and enthusiastic participants for their contributions and presence – together, they made this initiative a resounding success!



Shines @ Intersec

2024

KARAM left a lasting impression at Intersec 2024 in Dubai, a global platform uniting safety professionals from around the world. The event, held in January, provided the perfect stage for us to showcase our expertise and innovation in the field of occupational safety solutions.



Staying true to our commitment to delivering top-tier safety solutions, we unveiled our latest offerings at the event. These included the highly anticipated Rope Access Harnesses, designed to meet the evolving needs of industries worldwide, and a groundbreaking new series of Retractable Fall Arrester Blocks. The grand reveal took place in the esteemed presence of industry partners and dignitaries, demonstrating the significance of these advancements.



“Intersec 2024 provided a valuable opportunity to engage with a diverse audience of safety specialists and fostered collaboration and knowledge exchange.”

KARAM continues to drive progress in the field of occupational safety, ensuring the well-being of workers across various industries.



» Embracing Green Manufacturing



Paving the path to 'Sustainability'

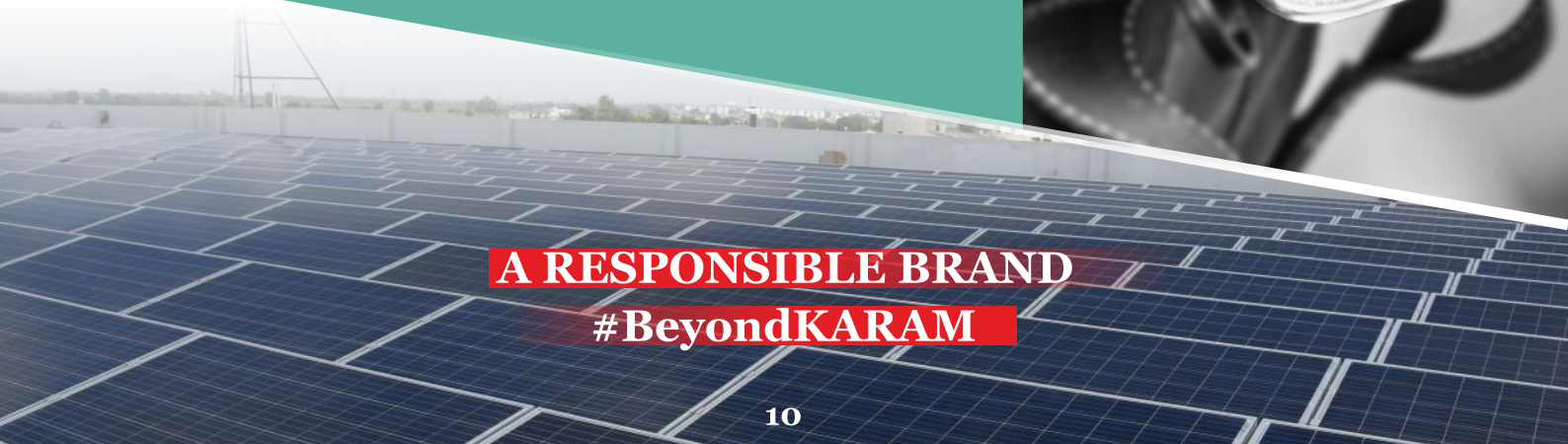
At KARAM, our unwavering commitment to environmental responsibility shines through embracing of green manufacturing practices, guiding us towards a sustainable future.

Through innovative initiatives like harnessing the power of solar energy, we actively reduce our carbon footprint, contributing to a cleaner, greener planet.

Embracing a 'Zero Liquid Discharge' philosophy underscores our commitment to water conservation, ensuring that every drop is treated and reused responsibly. Our pledge to eco-conscious packaging is delivered through the use of biodegradable materials, aligning with our vision for a waste-reduced, circular economy.

As we stride towards a greener horizon, KARAM is on the path to introducing silver passivation, enhancing product longevity, and further solidifying our commitment to eco-friendly manufacturing.

At KARAM, we seamlessly blend innovation with environmental consciousness, taking deliberate strides towards a world where every action leaves a positive impact.



A RESPONSIBLE BRAND

#BeyondKARAM



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our corporate website



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